



Kingdom Connection

Networking Event

February 2006

Presents

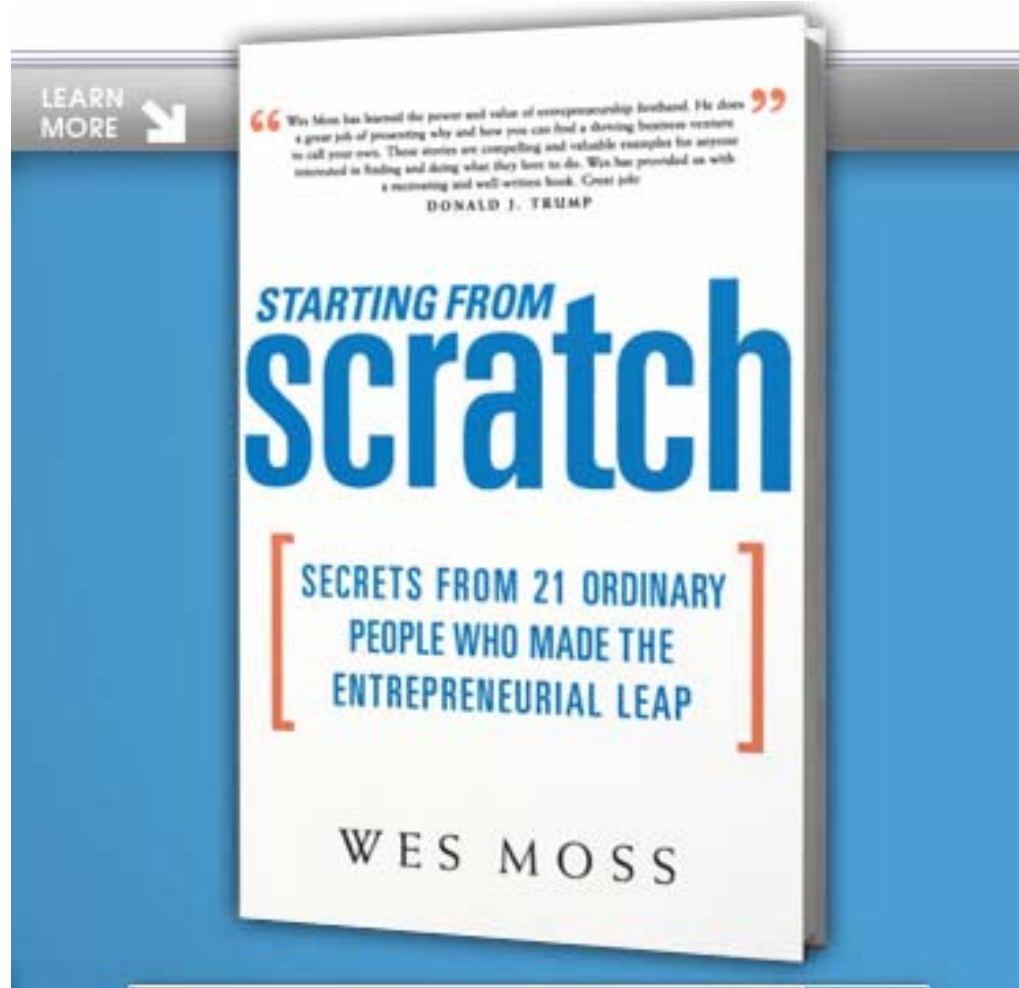
“VISION CASTING: THE LEAP”

Wes Moss
Vice President - Investments, UBS
Author, Motivational Speaker



THE SECRETS

Bronner Business Institute – www.NHBBI.org



Questions for all Entrepreneurs

Bronner Business Institute – www.NHBBI.org

- Out of so many unique entrepreneurial ventures, which one will work for me?
- As an entrepreneur, do I gamble everything or take it one step at a time?
- Should I start my own business or take over an existing one?

Questions for all Entrepreneurs

Bronner Business Institute – www.NHBBI.org

- What are the first steps I need to take when venturing into the marketplace?
- What types of resources are required to get started and where can I get them?
- What can I expect in the early days?
- What steps will I need to take to leave a job and start a business?
- What are my chances of succeeding?
- What strategies are other successful business owners using to grow their business?

Answers for Entrepreneurs

Bronner Business Institute – www.NHBBI.org

- Tap into your passion and natural abilities.
- Continue growing and reaching for the next level.
- Block out the obstacles that prevent you from starting or progressing.
- Get and use the support of people, businesses and media.
- Take action.

Final Thoughts

Bronner Business Institute – www.NHBBI.org



- Starting from Scratch provides a wide variety of sales strategies and unique selling propositions that really stand out in the crowded industries that many of these business owners find themselves in. Most of the stories contain great insights into the sales psychology of the particular industry involved, with crossover to countless business cases, making the book a must have for anyone in business-to-business sales.

Wes specifically selected people that came from ordinary beginnings and had numerous bumps along the road to give you a real solid picture of the entrepreneurial mind and lifestyle. These aren't get rich quick schemes, but rather believable stories of thriving businesspeople who were once stuck in mediocre incomes and jobs and now have liberated themselves through their business and are each worth between \$2 and \$20 million.

www.wesmoss.com

QUESTIONS?

Bronner Business Institute – www.NHBBI.org

Thank You.